



The right business connection

CASE STUDY
Realdania





"In any building project our well-equipped pavilions and sheds acts as a daily workplace for a lot of people. We are there fore extremely dependent on a well-functioning network connection with good bandwidth that guarantees high uptime and makes sure the work can continue."

Thomas Wittrock

Head of IT

ORGANISATION

Realдания employ 130 employees and profited approximately DKK 733 mio in 2017.

INDUSTRY

Investment.

SERVICES AT SENTIA

Redundant fiber and MPLS network.



A secure connection end-to-end

The partnership with Realdania started in 2009 where Sentia provided fiber connection to simple building projects. Since then the collaboration has grown and today Sentia provides fiber connection and network for several big-scale projects in Denmark with capacities up to 1,000 Mbits/s.

All cables in one place

Sentia provides and operates the the connection from start of the building project till its completion. Earlier, Realdania had a mixed setup with various providers. Now, everything is centralised at Sentia with all fibers and contracts in one place.



"It is key that the people in office environments does not even have to think about the connection. It has to be a matter of course and always working. If we are able to get there, then we count that as a succes. And that is what we have achieved with Sentia as supplier."

- Thomas Wittrock

Standard is insufficient

Realdania values a fast delivery greatly. Regarding the establishment of building sites, everything has to move at lightning speed, once the project is approved. Furthermore the connection has to be delivered at difficult and impassable locations - and that can be a challenge.

Therefore, a standard establishment is not good enough for Realdania - it takes a supplier who can act fast with agility and truly understands the business.

"One important thing is that Sentia are fast and flexible. There is a very short timespan from dialogue to response and it shows me that Sentia has a unique insight into the business of Realdania and can act upon it,"

- Thomas Wittrock



We lead the
way, so you can
lead, your way.

We are Sentia. We offer complete managed and secure cloud solutions.

Our teams of cloud experts design, build and manage cloud services and combine these with 24/7 operations and support to guarantee performance.

We take extreme ownership of your infrastructure, applications and workplace to ensure your business is always on.

